# AlxMarkets: Blessing or Curse?

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# Why This Matters Now

### A Changing Market Reality

- A large share of order flow on major venues is algorithmic (share varies by venue and instrument).
- Al systems increasingly make allocation, pricing, and compliance decisions.
- Yet our economic and market-design theories still assume human agents.

### Framing Question

What happens when markets are run not just with AI tools, but by AI agents?

# Roadmap

- 1 The Blessing: Al as a Tool
- The Curse: Al as Agent

#### The Two Faces of AI in Economics

#### An Economist's View of Modern Al

We have moved beyond simple automation to **end-to-end, goal-oriented optimization** in a much larger modeling space. This creates two roles for Al.

### The Blessing: Al as a Tool

- Tackling complexity: Deep RL for hard objectives (e.g., portfolio optimization).
- Counterfactuals: Generative models (GANs, diffusion) for realistic what-ifs.
- **Structural estimation:** Data-driven solutions to previously intractable questions.

#### The Curse: Al as an Agent

- New agents: Not just human proxies; Al agents have distinct behaviors.
- Bias at scale: Human-like biases can be embedded and scaled.
- Interactions: Rich dynamics among Als and humans need study.

### Our Roadmap

First: the *Blessing* (Al as a tool). Then: the *Curse* (Al as agent).

# Part 1: The Blessing

Al in Quant Finance: Pricing and Portfolio Choice (based on the work of Yongxin Yang @ QMUL EECS)

# Option Pricing: Accuracy & Speed

- Normalizing Flows:  $\sim 10 \times$  lower pricing error.
- Neural surrogates: ~ 300× faster evaluation.
- **Hypernetworks**: full surface from  $\sim 9$  samples.

### Portfolio Choice: Sparse Replication

- Track a large index with a small, fixed subset (non-convex).
- Stochastic NNs:  $\sim 10 \times$  faster than traditional solvers.
- Meta-learning: learns how to learn from history.

#### Limitation

These are computational wins; the underlying asset models are often standard.

### Part 1: The Blessing

Case: Bridging Data Silos with Federated Learning (based on the work of Ahmed Sayed @ QMUL EECS)

#### The Problem

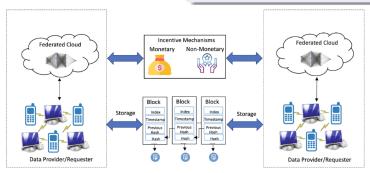
Collaboration in finance is needed, but data is siloed and private.

- Examples: anti-money laundering, credit risk.
- Laws prevent direct data sharing.

# Federated Learning (FL)

Train models across institutions without sharing raw data.

- Private FL systems for AML (e.g., industry pilots).
- FL for credit scoring: reported AUC improvements in deployments.



Source: Data Marketplaces (Springer, 2024)

# From Trading Assets to Trading Knowledge

The Economic Shift Behind AlxMarkets

#### From Assets to Knowledge

Markets now trade not just goods and securities, but **knowledge itself** — data, models, and algorithms.

- These are hard to value ex ante because value emerges only in use or through combination.
- They are often **complementary**: one firm's model + another's dataset create value only together.
- Revealing enough information to price knowledge may destroy its private value (Arrow's paradox).

### The Challenge

We need new market mechanisms to enable the exchange of knowledge — while preserving privacy and incentives.

# Designing a Market for Knowledge (MARKSE)

From Concept to Mechanism

### Mechanism Sketch: Combinatorial Double Auction (CDA)

- Combinatorial: allows bids on bundles (handles complementarities).
- Double auction: two-sided price discovery (reduces uncertainty through competition).

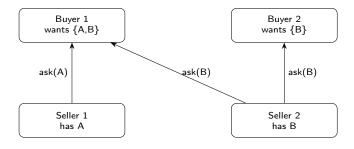
#### The Role of Al

- Al as a solver: speeds up winner determination / clearing (MILP + neural heuristics).
- Al as an agent: populates the market with MARL traders to test price discovery and efficiency.

#### **Punchline**

Use AI to both solve realistic market designs and stress-test them with learning agents.

#### CDA Intuition: Bundle Bids



The market clears bundles to maximize surplus subject to feasibility.

### Next Step

We now switch from this general CDA picture to a minimal laboratory: the BBDA.

# Roadmap

1 The Blessing: Al as a Tool

2 The Curse: Al as Agent

### Part 2: The Curse

When the Algos Run the Asylum

#### Double Auctions Are Everywhere

- Financial & Commodities: stock, bond, carbon markets.
- Energy: day-ahead/real-time electricity, smart grids.
- Digital Platforms: online ad auctions, ride-sharing.
- Compute & Data: cloud compute, emerging data/model markets.

#### The Problem

Al agents are already pervasive participants in many of these real markets.

# The Core Function: What is Price Discovery?

### Most Important Job of a Market

Aggregate and impound dispersed private information into a public signal: the price.

### Why It Matters

- Decentralized identification of the rational-expectations value.
- Critical for financial, energy, and data/Al-model markets.
- ullet Informational efficiency: how much information price reveals o Price Discovery
- ullet Allocational efficiency: how optimally are goods allocated o Resource Allocation
- Tests how strategic behavior impacts efficiency.

#### **Takeaway**

We assess market health by informational and allocational efficiency. We test this in a simple double auction.

# Our Laboratory: The Buyer's Bid Double Auction (BBDA)

Buyers' Bids & Sellers' Asks, Uniform Price

### Setup for Experiments

We now test price discovery by replacing rational humans with RL agents inside this simple double auction.

- m buyers (want 1 unit) and n sellers (have 1 unit).
- Everyone simultaneously submits bids (buyers) and asks (sellers).
- Order all quotes:  $s_{(1)} \leq \cdots \leq s_{(m+n)}$ .
- Market clears at uniform price  $p = s_{(m+1)}$ .
- Buyers with bid  $\geq p$  trade; sellers with ask < p trade.

### Why This Mechanism?

Foundational for studying allocational efficiency, **informational efficiency** (how private signals map into price), and strategic behavior.

# The Model We Test: Correlated Private Values (CPV)

Strategic Bidding with Full Information

#### Model: Agents See Their True Value

This is a Correlated Private Value (CPV) model.

- Common Value: μ
- Private Value:  $\varepsilon_i$
- **Agent Input:** The agent *knows* their true value:  $z_i = \mu + \varepsilon_i$
- Strategic Problem: Even knowing their value, buyers must bid strategically ("shade" their bid) to get a better price
- Note that sellers bid truthfully by design

#### This is the Model We Test

Our experiment (next slides) uses this CPV setup to test if AI agents can find the optimal strategic "offset" from their true value  $z_i$ .

# Baseline Theory (Humans)

In this simple double auction, with rational agents:

- Practical and robust vs. "optimal" mechanisms (Wilson critique, ex-post losses, budget balance).
- Allocational efficiency is high; losses vanish quickly as markets grow.
- Strategic effects are small relative to sampling noise.

#### Question

What changes when we replace humans with AI agents?

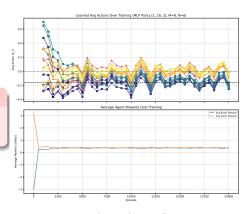
#### The Curse 1: Failure to Generalize

- Theory: buyer offset halves as market size doubles; seller offset  $\approx 0$ .
- RL matches theory in each fixed market, but treats each size as a new task.

Market	Buyer Offset (Theory)	Seller
2×2	-0.6896	0
$4\times4$	-0.3398	0
8×8	-0.1639	0
$16 \times 16$	-0.0805	0

### Rule of Thumb

Buyer's optimal offset scales with market size: doubling the market halves the offset. RL fits each size separately and fails to infer this scaling law.



Example: 8×8 buyers/sellers

#### Lesson

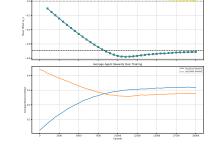
A powerful solver is not necessarily a good extrapolator.

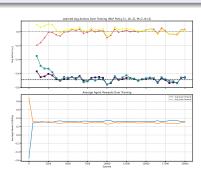
### The Curse 2: Need for Informed Priors

Why Economic Structure Still Matters

### **Economic Insight**

Our theory shows that optimal bidding is *independent* of an agent's private value  $z_i$ . Embedding this as an **architectural prior** (so the policy ignores  $z_i$ ) greatly improves learning stability.





Informed AI (stable convergence): policy ignores  $z_i$  and learns a constant offset.

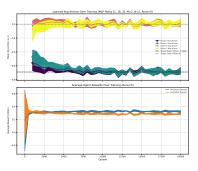
Uninformed AI: policy sees irrelevant  $z_i$  and must learn to ignore it (slower, less stable).

#### Lesson

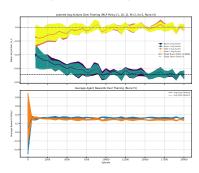
Raw AI is brittle without economic priors and careful mechanism design.

# The Curse 3: Sensitivity to Tuning

• Outcomes hinge on exploration vs. exploitation schedules (designer choices).



Less exploration (converges).



More exploration (slower, less stable).

# The Verdict: Blessing or Curse?

### The Blessing: Al as a Powerful Tool

- Solves complex pricing and portfolio problems.
- Enables privacy-preserving collaboration (FL).
- Shines when paired with **realistic** economic models & mechanisms.

#### The Curse: Al as a Brittle Agent

- Brittleness: fails to extrapolate simple patterns.
- Inefficiency: needs informed priors to learn efficiently.
- Sensitivity: heavily tuned by design choices.

#### Take-Home

The future isn't *less* Al in markets – it's **Al guided by economic theory and robust market design**.

### **Engineering Takeaways**

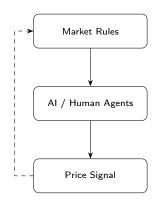
What to Build, Test, and Watch Out For

### Design Principles

- $\begin{tabular}{ll} \bullet & {\sf Markets \ are \ systems: \ mechanism} \to {\sf agents} \\ \to & {\sf price \ (feedback)}. \end{tabular}$
- Add economic priors to agents; do not start from scratch.
- Measure informational and allocational efficiency, not only performance.
- Stability over short-run gains; tune exploration schedules.

#### Where to Extend

- $\bullet$  BBDA  $\to$  multi-asset CDA with bundles.
- MARL coordination and equilibria under market rules
- Theory shapes how AI learns—as an inductive bias—and helps check when it fails—as a debugging tool).



#### **Engineering Testbench**

Tune the market—AI feedback loop; Measure informational and allocational efficiency.

# Thank You



Connect: LinkedIn (QR code)